

SENDER WILL CHECK CLASSIFICATION TOP AND BOTTOM		
1 UNCLASSIFIED	2 CONFIDENTIAL	3 SECRET
CENTRAL INTELLIGENCE AGENCY OFFICIAL ROUTING SLIP		
TO	NAME AND ADDRESS	INITIALS
1	W.F. Smith 103	
2	UNH/PA-2585 QTR I	
3		
4	MRP file	
5		
6		
ACTION	DIRECT REPLY	PREPARE REPLY
APPROVAL	DISPATCH	RECOMMENDATION
COMMENT	FILE	RETURN
CONCURRENCE	INFORMATION	SIGNATURE
Remarks: <i>Wanted in 3 report from time of security supply the reme to do DIA Check or DIA for CIA or CIA</i>		
FOLD HERE TO RETURN TO SENDER		
FROM: NAME, ADDRESS AND PHONE NO.		DATE
<i>W.F. Smith 103 UNH/PA-2585</i>		<i>1/26/61</i>
4 UNCLASSIFIED	5 CONFIDENTIAL	6 SECRET

FORM NO. 237  
1 APR 55Replaces Form 20-4  
which may be used.

(40)

U. S. GOVERNMENT PRINTING OFFICE: 1955 - O-342531

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SECRET

WHEN WITHDRAWN



# OFFICE OF SECURITY

*Support Division*

# REPORT OF INVESTIGATION

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CONSISTING OF  
*24* REPORTS

SECRET

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FILE NO. 219000-222

DATE 17 January 1961

**SYNOPSIS**

SUBJECT firm originally established New York City, 1926, specializes as management consultants and business research engineers servicing over 500 accounts in the United States and overseas. It is under experienced management, has a wholly owned subsidiary, B----- INTERNATIONAL INC., which was formed in October 1953 and which deals principally with Latin America. Operations are stated to be satisfactory, financial details not available.

**REPORT NO.**

FORM NO. 1125a  
NOV 54

130

**SECRET**

**SECRET**

Case No. 219000-222

17 January 1961

**GENERAL:**At New York, New York

On 16 January 1961, records of Dun & Bradstreet, 99 Church Street, revealed a report dated 20 July 1960 on SUBJECT firm, management consultants and business research engineers, located at 230 Park Avenue, New York 17, N.Y.

Officers were listed as follows:

President-Treasurer	WALTER J. SIBLEY
Vice-President-Secretary	ALBERT YATES
Vice-President	MARK E. SHAWENHORN
Vice-President	G. VINCENT WISLIE
Vice-President	JOHN E. MAXFIELD
Vice-President	G. RAYMOND HAGGS
Vice-President	CARL W. ROBINSON
Vice-President	ROBERT H. WHITES
Vice-President	PHILIP F. CANTON

The Directors are WALTER J. SIBLEY, G. RAYMOND HAGGS, ALBERT YATES, CARL W. ROBINSON, MARK E. SHAWENHORN and ROBERT H. WHITES.

Summary

Management experienced in line for a number of years. While balance sheet declined, satisfactory operations reported.

Trade

Principal expenditures are for normal operating accruals and salaries.

Finance

In a written communication dated 30 June 1960 over the signature of DENIS E. SIBSON, Manager, a balance sheet was declined. However, satisfactory operations were reported. Accounts are maintained at three local banks on routine, non-borrowing basis with satisfactory balances.

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Case No. 219000-222

Operation

Management consultants and business engineers doing work in general on sales management, personnel management, management controls and manufacturing. Services over 500 accounts in the United States and overseas on a fee basis. No seasonal variations. Sixty-nine employed. SUBJECT firm is a member of the Association of Consulting Management Engineers, Society for Advancement of Management, American Management Association and American Marketing Association. It has one wholly owned subsidiary, ----- INTERNATIONAL INC., chartered under New York laws on 2 October 1953, management consultants and business engineers, principally in Latin America area. Extent of inter-company relations not known.

History

Chartered in New York on 15 December 1926, authorized capital 1,000 shares, no par value, common stock. Authorized capital later increased to 4,000 shares, no par value, common stock.

W. SHIMLOW, married, native born 1895. In sales management field, employed by various companies in automobile and electrical appliance field. Joined firm 1942. Elected Vice-President, 1944, President, in 1950. Formerly, President and Director of Association of Consulting Management Engineers.

G. HAWES, married, native born, 1899. Joined firm, 1930, prior to that in sales research and sales manager in United States and Far East. Director of H. K. FORTER COMPANY, Somerville, Massachusetts.

C. W. ROBINSON, married, native born, 1911. Graduated MIAMI UNIVERSITY, did post-graduate work at UNIVERSITY OF MICHIGAN. Associated with SUBJECT firm, 1942, after many years with AMERICAN STEEL & WIRE COMPANY and various other concerns.

M. E. SHAMABERGER, married, native born, 1902. Attended WEST VIRGINIA and GEORGE WASHINGTON UNIVERSITIES. Formerly President of GENERAL ELECTRIC subsidiary, KEYSTONE CORPORATION, Harrisburg, Pennsylvania, General Merchandise Manager for Department Store Syndicate of 12 stores, President, FIXTURE CORPORATION OF AMERICA, Sales Director for ELECTRIC UTILITY COMPANY, President of SHAMON, JENKINS & FARRA, consulting firm. Joined firm in 1953 as Vice-President, Director of Marketing Division.

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N. N. SMITH, married, native born, 1920. Graduate of HARVARD COLLEGE, also post-graduate work at HARVARD Business School. For eight years prior to 1949, employed with SMITH CYCLOSCOPE COMPANY and FORTINSON RAND. Joined firm in 1949.

S. V. WINKING, married, native born, 1915. Graduate of BOSTON UNIVERSITY, receiving MED. degree. Did post-graduate work at HARVARD COLLEGE, 1942-1952. Employed by AMERICAN TELEAL COMPANY, HATHAWAY MANUFACTURING CORPORATION and CAMPBELL SOUP COMPANY, this city. Joined firm in 1942. Is a licensed Psychologist in New York.

P. F. CANNON, married, native born, 1914. Received B.A. degree, UNIVERSITY OF UTAH, 1935, and M.B.A., Graduate School of Business, STANFORD UNIVERSITY, 1937. Formerly General Manager, Eastern Switchgear Division of FEDERAL PACIFIC ELECTRIC COMPANY, Assistant Manager of Henry & Wright Division of EMBART MANUFACTURING COMPANY. Also associated with MCKINSEY & COMPANY, COLOATE-PALMOLIVE COMPANY and PECCOT & GANBLE. Joined firm in 1958.

J. WAKEFIELD, married, native born, 1910. Graduate HARVARD COLLEGE, 1931, active in Sales Management before joining firm in 1955. Became Vice-President, November 1959.

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**SECRET**  
-3-

SECRET  
(WHEN FILLED IN)

SUSPECT AND PROJECT FILE REQUEST  
AND FIELD NOTIFICATION OF ACTION

TO: RIO/AN  
2609 L

FROM: WII/4 Registry  
202 Butler Hall

INFORMATION FOR REQUESTERS

A. COMPLETE ITEMS 1 THROUGH 11.

B. ITEM 3-ALL FILE TITLES MUST BE STERILE SINCE THEY WILL  
APPEAR ON THE FIELD COPIES AND ON MACHINE LISTS.

C. ITEMS 4 AND 5-USE FIRST THREE LETTERS OF DISPATCH SYMBOLS  
FOR FIELD STATIONS AND LIST HEADQUARTERS ELEMENTS ACCORDING  
TO ESTABLISHED ABBREVIATIONS.

D. ITEM 8-ALL REMARKS MUST BE STERILE.

E. ITEM 9-ENTER OLD TITLE WHEN AMENDING A TITLE. CITE ANY  
FILES, SUCH AS 201, OR PROJECT FILES THAT ARE RELATED TO  
THE FILE COVERED BY THIS REQUEST. ITEM 9 MAY ALSO BE USED  
TO GIVE REASONS FOR THE ACTION BEING REQUESTED, TO IDENTIFY  
THE TYPE OF MATERIAL TO BE PLACED IN A FILE OR TO MAKE  
OTHER EXPLANATORY REMARKS.

F. ITEM 10-A RECORDS OFFICER MUST SIGN ALL FILE ACTION RE-  
QUESTS. CONSULT YOUR RMO ON ANY PROBLEMS THAT ARISE.

INFORMATION CONCERNING FILE

1. TYPE OF FILE	2. COUNTRY NUMBER	FILE NUMBER	SPECIFIC SUBJECT NUMBER
<input checked="" type="checkbox"/> SUBJECT	<input checked="" type="checkbox"/> PROJECT	19	120

3. FILE TITLE (SPECIFIC SUBJECT)

MOVIMIENTO REVOLUCIONARIO DEL PUEBLO (M.R.P.)

4. INTERESTED STATIONS

HAVA, SAET-1111, 111

5. INTERESTED HEADQUARTERS DESK

19

ACTION REQUIRED

6. ANALYSIS ACTION		7. FILES ACTION	
<input checked="" type="checkbox"/> OPEN FILE	<input type="checkbox"/> CLOSE FILE (INDICATE DISPOSITION)	<input type="checkbox"/> HOLD AS UNRESTRICTED FILE	<input type="checkbox"/> HOLD IN FILES RESTRICTED TO (DESK)
DISPOSITION		CHARGE PERMANENTLY TO (OFFICER & DESK)	
RETAIN	DESTROY	<input type="checkbox"/> PREPARE FOLDER AND SEND TO REQUESTER	<input checked="" type="checkbox"/> 111/4 P/4 202 Butler Hall
DESTROY AFTER	YEARS	<input checked="" type="checkbox"/>	

8. REMARKS (FOR FIELD DISTRIBUTION)

formerly Accion Democratico Revolucionario (ADR)  
anti-Castro group

9. COMMENTS (INCLUDE SPECIAL HEADQUARTERS ROUTING INSTRUCTIONS)

10. ENDORSEMENT	11. COORDINATION	APPROVAL
SIGNATURE OF BRANCH/DESK R.O.	SIGNATURE OF BRANCH/DESK R.O. (WHEN APPLICABLE)	REQUEST APPROVED BY
<u>H. Randall</u> 03		<u>Frank J. Kinane</u> 03
PUNCH AND VERIFYING SECTION ACTION		
ADD CARD	SUBSTITUTE CARD	REMOVE CARD
EFFECTIVE DATE	FILE NUMBER	
6-1971-70	19	120
		22

2600